

OXFORD IS HIRING!

Career Opportunity

Reporting to the National Sales Manager: Higher Education, the successful candidate will be responsible for engaging in all sales activities, in an allocated territory of responsibility, servicing all pre-defined and new customers, which entails the promotion of relevant product to Higher Education Institutions, servicing both lecturers and bookshops affiliated with academic institutions.

HE Sales Consultant

The successful applicant will need:

- A Degree/National Diploma in Sales and Marketing or equivalent qualification
- 2 to 5 Years sales experience
- Key Account Management Experience
- Preferably possess knowledge of the Higher Education market and book trade industry
- Excellent communication skills (Verbal and Written)
- Relationship building skills
- Planning and organizing skills
- Report writing skills
- Ability to operate within a team and work independently
- Valid driver's license and own reliable vehicle essential

If you can close deals and are self-motivated, a self-starter and results driven, with good interpersonal skills; we would like to hear from you.

Remuneration will be commensurate with experience. We offer pension and medical aid benefits, 20 working days' leave, statutory leave, training opportunities and engaging work in a rewarding and ethical environment.

Oxford University Press, an equal opportunity employer, seeks a talented individual to fill this post in its HE Sales Department, based in the Cape Town area. Oxford University Press will consider all applications in terms of its Employment Equity Plan, which acknowledges the need for transformation.

**APPLY
NOW!**

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Oxford University Press, a department of the University of Oxford, is the largest university press in the world, and has been creating educational and academic resources for more than 450 years.

The South African branch was established in 1915 in Cape Town.

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To apply, please visit www.oxford.co.za at the bottom of the home page, click on "read more" under Careers.

Click on the word **here** in the Careers paragraph, you will be directed to our online Career portal to forward a letter of motivation and CV.

Closing date for applications:

20 April 2018

"We are a leading educational publisher, committed to the growth of South Africa and its people through the provision of excellent education materials and support."