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Career Opportunity

Reporting to the Provincial Sales Manager, the successful candidate will be responsible for business development organising and conducting workshops for educators, callings on schools, key booksellers and libraries to generate sales and coordinating provincial activities.

Schools Sales Consultant

The successful applicant will need: ● A national diploma in education, marketing or sales ● Extensive sales experience ● Relevant training experience ● A thorough understanding of the South African school's curriculum ● In-depth knowledge of the education and book trade market ● Relationship building skills ● Strong facilitation and communication skills ● Planning and organizing skills ● Report writing skills ● Ability to operate within a team ● Valid driver's license and own reliable vehicle essential

If you can close deals are a self-starter and results driven with good interpersonal skills, we would like to hear from you.

Remuneration will be commensurate with experience. We offer pension and medical aid benefits, 20 working days' leave, statutory leave, training opportunities and engaging work in a rewarding and ethical environment.

Oxford University Press, an equal opportunity employer, seeks a talented individual to fill this post in its Schools Sales department, based in the Pinetown/Durban area working across KwaZulu-Natal Province.

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18 September 2017

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